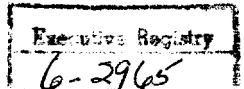


**SECRET**



NOV 19 1954

MEMORANDUM FOR: Director of Central Intelligence

THROUGH: Deputy Director/Intelligence *ml*

SUBJECT: Cooperation by FOA

1. At the instigation of the EIC Subcommittee on Requirements, representatives of CIA and State recently conferred with Mr. Robert Matteson, Director of the Office of Research, Statistics, and Reports, FOA, to discuss possible increase in the availability of FOA information of intelligence value.

2. Pointing out that Mr. Stassen had indicated his personal desire to make more FOA information available to the intelligence community, Mr. Matteson stated that:

a. Contract research studies of FOA will be deposited regularly with the Psychological Intelligence and Research Staff of State, which will include them in its listings of current research.

b. Listings of FOA officials returning from overseas assignments will be made available. (The first such listing reached Liaison Division, OCD, 1 November 1954.)

c. Semi-annual evaluation reports of Mission Chiefs will be distributed to the IAC agencies.

d. FOA will consider whether its personnel in the field, while not intelligence collectors, might give reasonable assistance in supplying information on hand to collectors, and if so, what form such assistance should take.


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NEXT REVIEW DATE: \_\_\_\_\_  
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DATE: 13 APR 1981 REVIEWER: \_\_\_\_\_

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3. The Department of State has drafted, for FOA approval, an FOA instruction and one of its own outlining procedures for Foreign Service use of FOA information available in the field.
4. In line with this closer relationship between FOA and the intelligence community, Mr. Matteson has been made the FOA representative on the EIC.

  
OTTO E. GUTHE  
Assistant Director  
Research and Reports

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JUN 11 1954

The Honorable Harold E. Stassen  
Director  
Foreign Operations Administration  
Washington 25, D.C.

Dear Mr. Stassen:

For the last several years, the agencies in the executive branch of the Federal Government responsible for research in support of psychological warfare have made periodic efforts to strengthen coordination of their work. The report to the Psychological Strategy Board in 1952 on social science research in cold war operations, the joint support of the External Research Staff by the Departments of State and Defense and the Central Intelligence Agency, and the appointment, from time to time, of ad hoc inter-agency advisory panels on research have all contributed to closer cooperation among the agencies involved.

The striking similarity of the research requirements of the agencies engaged in propaganda, psychological warfare, and information activities was emphasized in a recent survey of the intelligence needs of the U. S. Information Agency. Much of the research undertaken to meet these needs is, of course, done within the Government, but a considerable amount is performed on contract with private

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research organizations. A continuing need exists for these agencies to relate their internal and external research, in order to assure that the latter complements and supplements the former.

Accordingly, all of us would stand to benefit if we could develop cooperatively a Government-wide program for external research in support of propaganda, psychological warfare and information activities. This program would be designed to supplement and strengthen existing efforts at external research coordination such as the State Department's quarterly inventories, informal inter-agency discussions and existing advisory panels. It would, of course, be clearly understood that the disposition of each agency's funds for external research to meet its needs is strictly its own responsibility.

The program we envision would be highly flexible in that it would consist, as now, of projects developed to meet each agency's needs, separately financed by the various agencies concerned. But, inherent in the program would be a mechanism through which each agency would have an opportunity to submit its major external research proposals for review to other agencies engaged in the same business before contracts are actually negotiated. The extent to which opinions expressed during such a review would be considered by the submitting agency would, of course, be a matter for that agency alone to decide. Such a program could provide constructive criticism of research proposals on a Government-wide basis; could reduce possible undesirable overlapping or duplication; and could relate external research more closely than is now possible to research being conducted within the Government.

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If you are sympathetic with the foregoing suggestion, I would appreciate your designating a representative to explore it more fully to meet with Mr. Richard M. Bissell of this Agency. We will arrange a time and place for the meeting after I have heard from you.

I am sending similar letters to the Secretary of State, the Secretary of Defense, the Director of the United States Information Agency, and the Executive Officer of the Operations Coordinating Board.

Sincerely yours,

*[Signature]*

Allen W. Dulles  
Director

CONCUR:

Special Assistant to the Director  
for Planning and Coordination

OSA/PC/DCI:CEH:aml

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25 JUL 1955

Honorable John B. Hollister /  
Director  
International Cooperation Administration  
Room 516, Maritime Building  
805 Connecticut Avenue, N. W.  
Washington 25, D. C.

Dear John:

Thank you for expressing your intelligence needs to me in your 12 July letter. I appreciate such guiding statements.

I shall be happy to furnish you with the intelligence publications which you have requested, and trust that they will assist you in your direction of the International Cooperation Administration.

When you get a moment, I should like to get you over here for a briefing on the scope of our work, particularly as related to the operations of ICA.

Sincerely,

SIGNED

Allen W. Dulles  
Director

OCB:OL:HB:alk (20 July 55)  
Rewritten: DCI/AWD/j1 (25 July 55)

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Mr. John B. Hollister  
Director, International Cooperation Administration  
Room 516, Maiatico Building  
806 Connecticut Avenue, N. W.  
Washington 25, D. C.

Dear John:

Thank you for expressing your intelligence needs to me in your 12 July letter. I appreciate such guiding statements.

I shall be happy to furnish you with the intelligence publications which you have requested and trust that they will assist you in your direction of the International Cooperation Administration.

Please know that I and members of my organization look forward to continued cooperation with the International Cooperation Administration.

Sincerely yours,

Allen W. Dulles  
Director

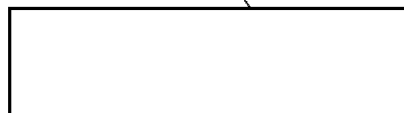
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CONCUR:

*Rumrutt*



DEPUTY DIRECTOR INTELLIGENCE

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